

Comporium Selects Red Condor for Email Security

Red Condor meets challenges of service providers by automatically keeping up with email threats and eliminating ongoing tuning and maintenance required by conventional systems

Rohnert Park, Calif. – February 23, 2010 – Red Condor, an award-winning provider of fully managed email security solutions, today announced that Comporium has selected Red Condor's [anti-spam technology](#) to protect its more than 95,000 residential and business customers from email threats. [Comporium](#) will integrate Red Condor's fully managed Message Assurance Gateway appliances into its network infrastructure, providing Comporium's email customers with scalable anti-spam, anti-phishing and anti-virus protection. Comporium is based in Rock Hill, S.C. and has been servicing customers across York and Lancaster counties for more than 100 years.

Prior to switching to Red Condor, Comporium had noticed an increase in spam messages getting past its filtering solution, as well as a growing number of false positives as harmless emails were being trapped by the filter. As a result, Comporium was investing significant time and resources writing manual rules to address the email threats that its filtering system was not automatically catching.

"We needed a more effective filtering solution that could provide an excellent spam catch rate with almost zero false positives, and automatically keep up with email threats so that we could dedicate resources to other tasks," said Glenn McFadden, executive vice president and chief operating officer.

"We also wanted a modular solution that would meet the needs of our growing customer base, as well as tackle all email threats beyond spam, including phishing attacks, forged e-mails, bulk email and image spam; all of the capabilities we found in Red Condor."

McFadden added, "We selected Red Condor because it appears to function ideally in an ISP environment, providing a high spam catch rate and addressing several layers of email security at a very economical price. In other words, we get a great spam catch rate, a robust feature set and the most bang for our buck."

In addition to advanced spam and virus filtering, Red Condor's technology offers end-user spam management with a Personal Dashboard that allows mailbox owners to refine their spam policies and review quarantined spam. The MAG appliances include an intuitive Web dashboard that facilitates management of multi-node installations and allows administrators to easily set email filter policies and monitor mail flow. Red Condor's MAG appliances also come with optional [failover technology](#), in case of an overwhelming attack or for load balancing, and [TLS Encryption](#) to ensure complete confidentiality of email communications and content.

"We understand the unique challenges of service providers, and our anti-spam technology was built to help eliminate several of their biggest pain points," said Dr. Tom Steding, president and CEO of Red Condor. "With Red Condor, Comporium receives intelligent technology that stops all types of spam, viruses and phishing attacks at the gateway, shedding up to 80 percent of email traffic through session defenses. We will make it easy for Comporium to provide its subscribers with reliable, effective and accurate email security without the ongoing tuning and maintenance required by its previous system."

About Red Condor

Red Condor is revolutionizing spam fighting with its next generation technology. Red Condor's highly accurate email filter, [hybrid](#) architecture Vx Technology™, and fully [managed appliances](#) lead to a dramatic reduction in the cost of owning a premium [spam filter](#). With solutions for [small businesses](#), as well as ISPs with millions of email inboxes, Red Condor has a cost-effective, timesaving solution that is rapidly gaining market share. The system's design has built-in zero tolerance for lost email, and a near zero false positive rate while achieving long-term spam block rates greater than 99%. Red Condor *Archive* is a secure [message archiving service](#) with lifetime retention and unlimited storage. The company's next-generation technology is backed by a 24x7 customer care center staffed by email security experts at Red Condor's headquarters. For more information, visit www.redcondor.com.

About Comporium

Comporium is a diversified communications company providing a Quintuple Play of five services -- voice, video, data, wireless and security -- at the retail level; as well as, providing security monitoring and directory publishing for its industry customers. Visit [Comporium](#) for more information.

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